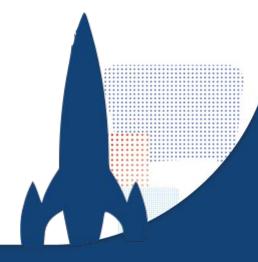


Rocket.chat





Bert Moons Pre-Sales Solution Architect - EMEA





Floris van Geel Community Lead





Summary



Why open platforms



How Rocket.chat can help



Communities



Success of Rocket.chat with Liferay



Interoperability



Open standards





Why open platforms

- Data privacy
- Data security
- Data Sovereignty
- Flexibility
- Transparency
- Cost efficiency

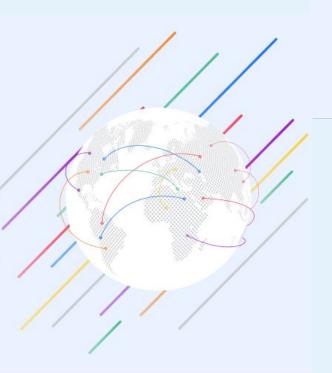




The push from the EU and governments toward open source



Europe takes a stance: large messaging services will have to open up



rocket.chat

The implications of the European Commission's Open Source Strategy



How can Rocket.chat help?

Subtitle of the Chapter





+150 Countries

The world's largest open source communications platform (according to Github)

Rocket. Chat is a completely remote global open source corporation with employees in more than 40 locations.

+1,000 Contributors

Our mission

We enable collaboration between colleagues, business partners and customers without compromise. So stop compromising...

It's your Data | It's your Workspace | It's your Conversations

+15M

Registered users

Porto Alegre Brazil Jorge Fayet, 757



Wilmington (HQ), DE **United States** 251 Little Falls Dr

Investors:

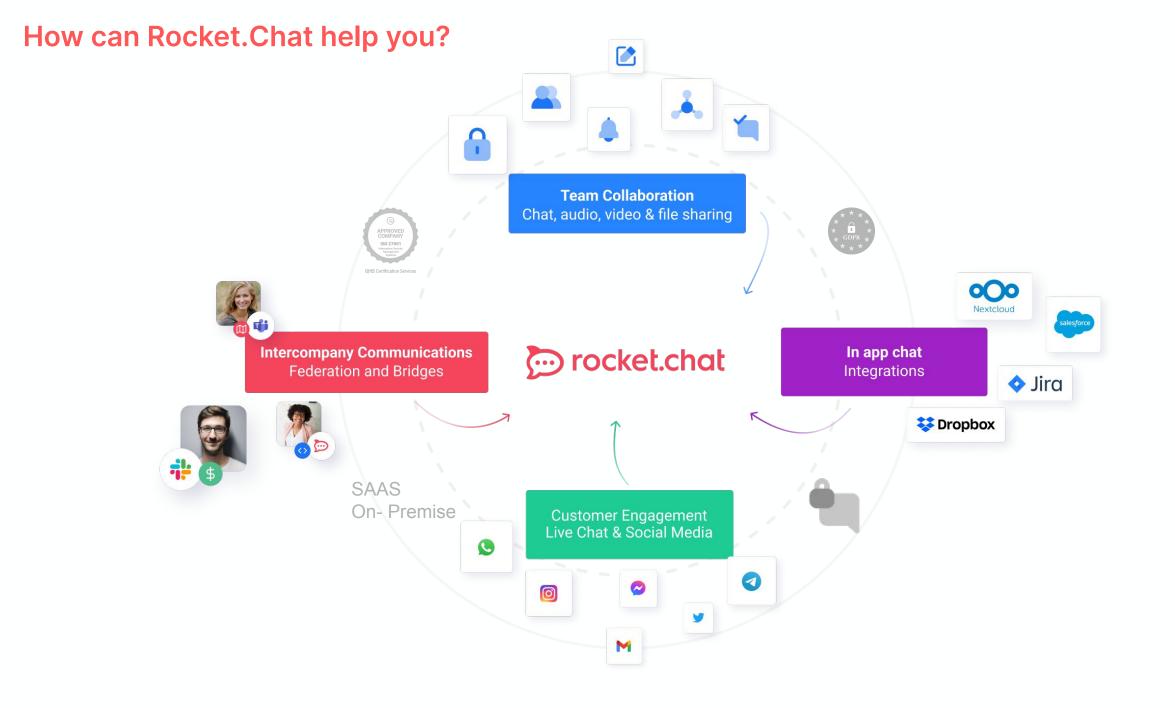








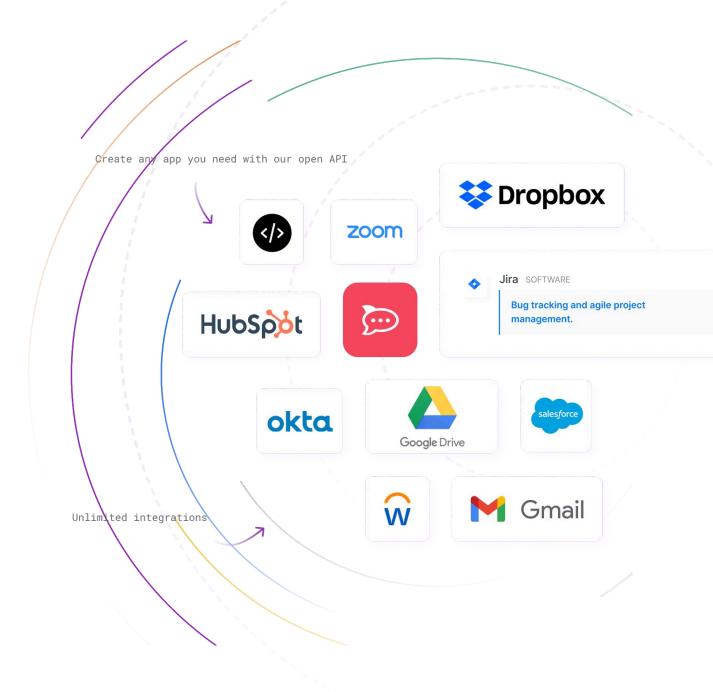
Servers deployed





Explore our marketplace to find and build custom apps that streamline your workflows

Start now installing apps. More than 20 apps categories.





Confidently Deliver on Mission-Critical Objectives

Integrate disconnected systems, information, teams, and tools into a unified communications environment.

Rocket.Chat is built for federal offices, departments, and military branches, including civilian and DoD agencies.

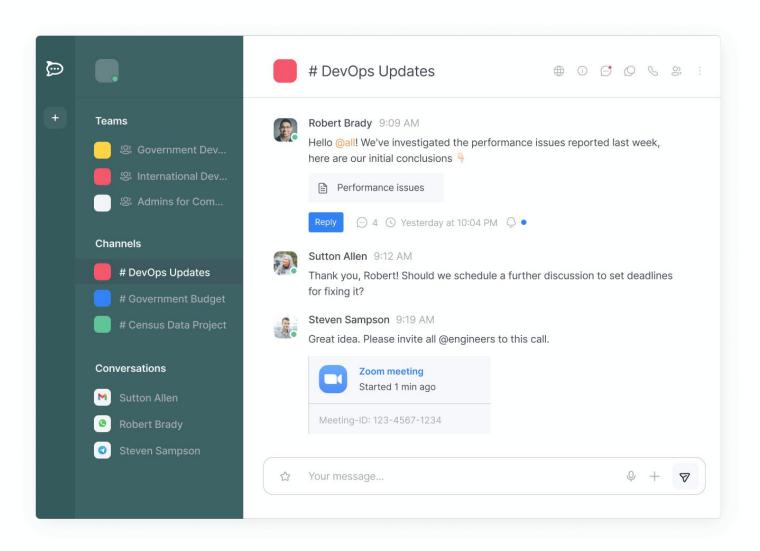












Enable two-way communications to increase engagement and retention

Healthcare

Centralize all your healthcare conversations under a single, HIPAA-ready messaging app and drive better patient outcomes.

E-learning

Establish a strong internal and external collaborative environment for students, teachers, and other staff. Increase efficiency and transform the learning experience.

Financial services

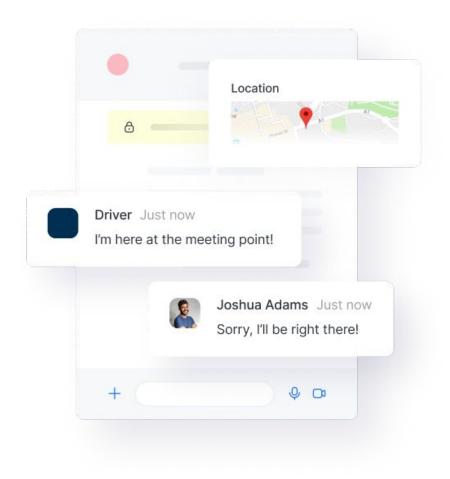
Redesign the user experience in your mobile banking apps to meet the needs of your customers.

On-Demand

Communicate with your users in real-time. Simplify the overall efficiency, humanize the service, and reduce booking cancellations.

E-commerce and Marketplace

Encourage buyers and sellers, buyers and buyers, and sellers and sellers to connect and communicate within your app. Increase engagement, conversion rate, and retention.





Our Value

The Rocket.Chat Difference



SaaS or Self-hosted option Have the full control over the stewardship of your data



Full access to the code
Unlimited customization
Security assurances
See and contribute to the
product roadmap



Not just for internal conversations

Talk to partners, vendors, website visitors and even customers, regardless of the channel they choose to connect with you.



Privacy & security E2E encryption, ISO 27001

certified and compliant with GDPR, CCPA, LGPD and HIPAA.













Communities

We're all neighbours.





Building Welcoming Communities

01	Make people feel welcome	05	Meet contributors where they're at
02	Document everything	06	Share ownership of your project
03	Be responsive	07	Set the bar for kindness
04	Don't tolerate bad actors	08	Focus on the journey, not the destination



Community is the of open source

Healthy, thriving communities fuel the thousands of hours poured into open source every week. Many contributors point to other people as the reason for working - or not working - on open source. By learning how to tap into that power constructively, you'll help someone out there have an unforgettable open source experience.

Success of Rocket.chat with Liferay

Subtitle of the Chapter



One of the largest Ministries of EMEA

Rocket.Chat helped them improve customer experience as well as inter departmental communication, all in one platform.

Industry: Government

• Geo:EMEA

• Users: 250,000

Deployment: Self-managed EE

Business Needs

• The government organization that intends to unlock the sector's full value chain potential as a growth and a sustainable development engine.

Solution

 Fully integrated team collaboration solution whitelabled inside Liferay as their intranetportal to provide chat functionality towards all their partners and ministries

Key Solutions

DevOps

Omnichannel

Team Collaboration

Data Security

In-App Chat

Client Outcomes

- Completely integrated communication/Video and intranet platform
- Improved inter departmental communication
- Provided a seamless chat / video conferencing tool to their end customers

Key Benefits



Improved Customer Service

Reduced Cost

Improved UX

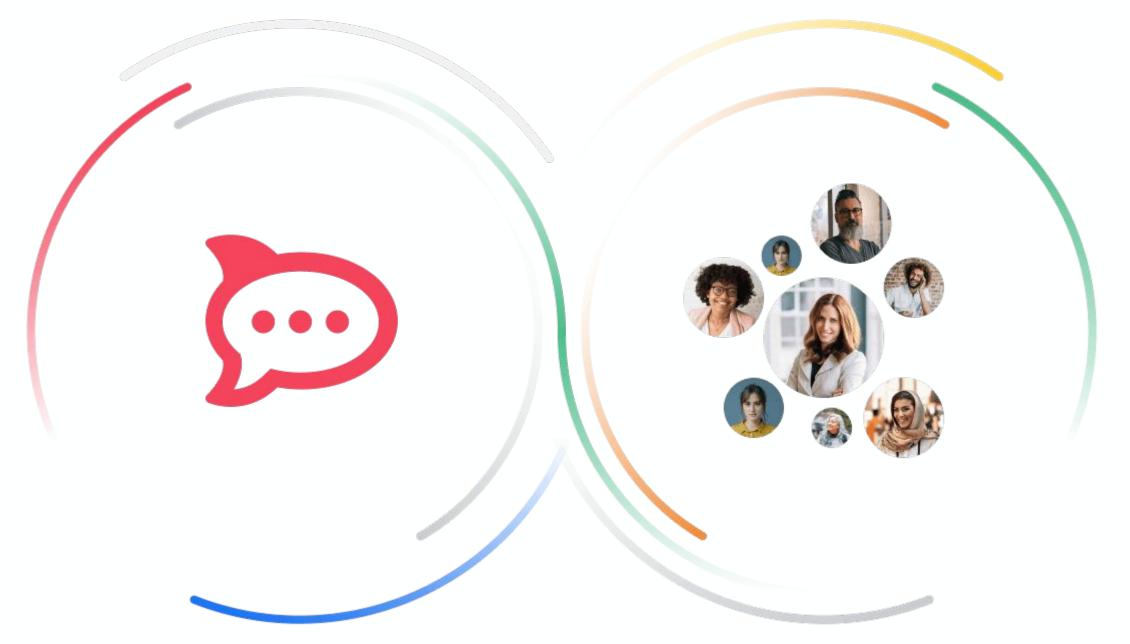
Accelerated GtM



Interoperability

Subtitle of the Chapter





Silos



Rocket.chat to the resque

O1
Integration with many IM

Compare the second of the s



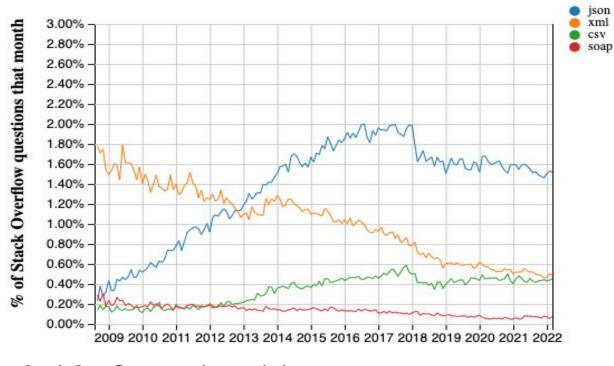
Open standards

Subtitle of the Chapter

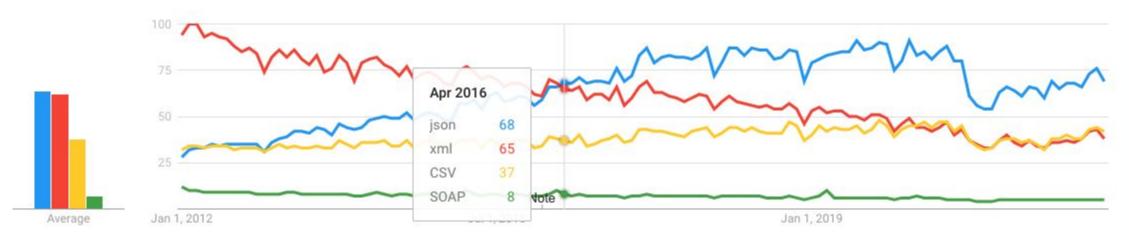




XML versus Json



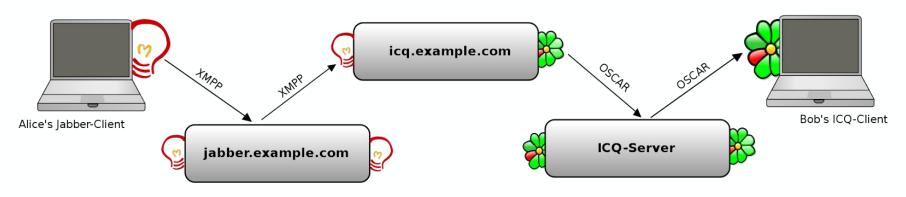
Stack Overflow question statistics.



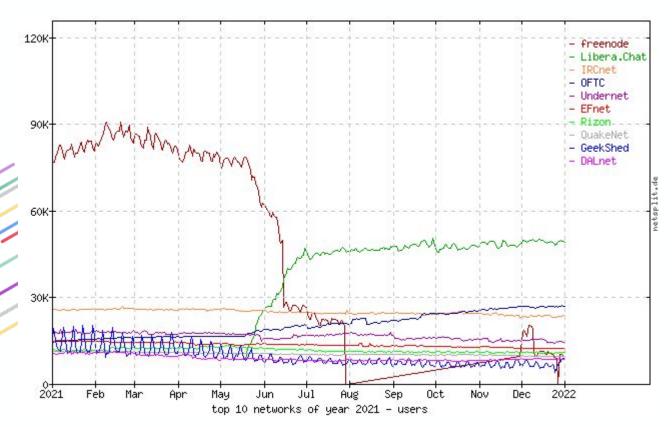
Google search trends



1974 Talkomatic (University of Illinois)



ICQ, federated XMPP (first interoperable)



Sudden drop in freenode IRC users when registration got required.



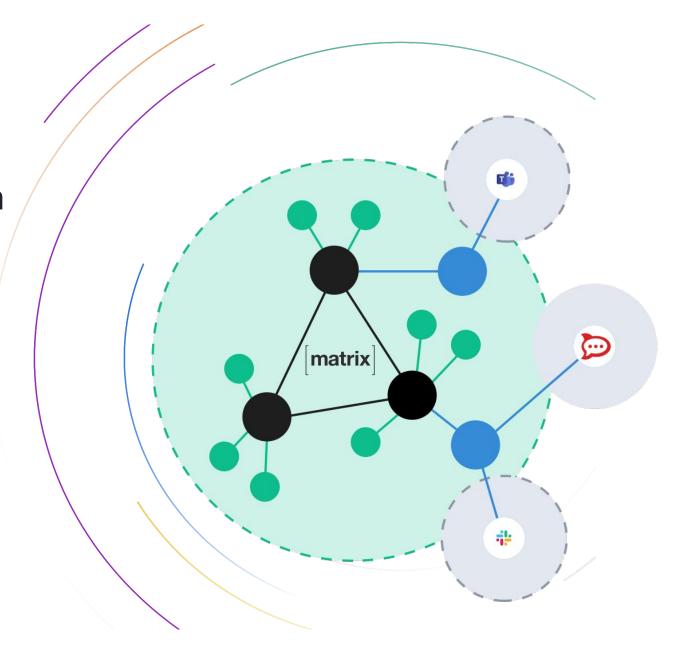
ICQ app

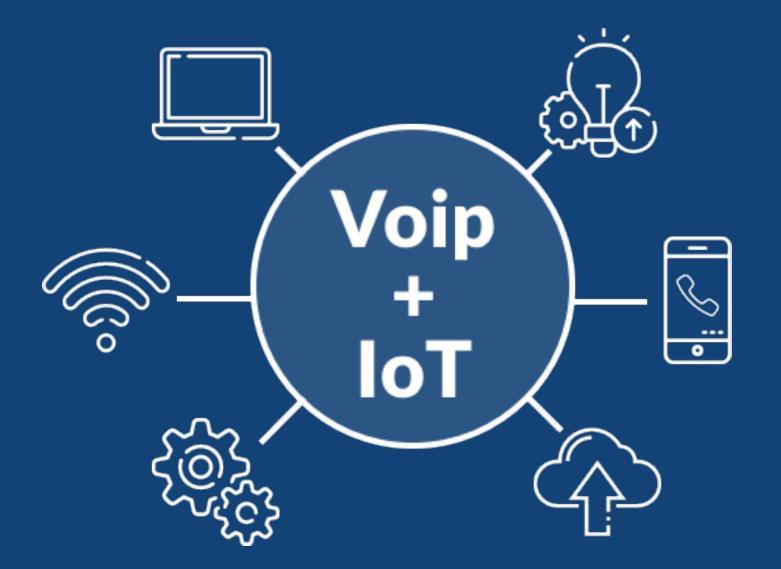




Decentralised Network Diagram

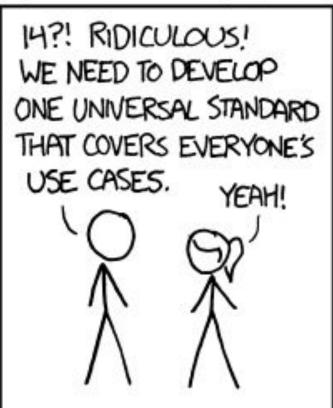
Rocket.Chat adapted matrix protocol and has integrations with (almost) all instant messaging and omnichannel.







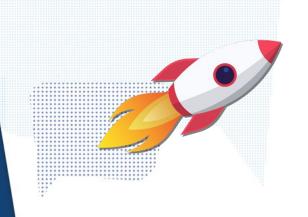
SITUATION: THERE ARE 14 COMPETING STANDARDS.





https://xkcd.com/927

Our suggestion: adopt the matrix standard or use Rocket.Chat



Thank you 😌





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